

# Hilton Head

## Real Estate Market Trends

11/1/11 -11/30/11

### Homes

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350	100	17	9	10	94%	113	11.1
350-550	157	9	18	15	95%	107	8.7
550-750	124	6	6	4	97%	58	20.6
750-Mil	106	3	8	5	90%	157	13.25
Mil - 2 Mil	154	4	6	5	89%	339	25.7
2 Mil +	98	0	1	2	81%	788	98

### Villas

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	495	40	39	36	91%	131	12.7
350-550	167	3	5	9	92%	115	33.4
550-750	60	2	1	0	0%	232	60
750-Mil	35	1	0	1	84.5%	216	35
Mil +	29	0	1	1	77%	55	29

### Lots

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	195	2	9	1	83.5%	162	21.7
350-550	45	1	1	0	0%	156	45
550-750	21	0	0	0	0%	0	21
750-Mil	17	0	0	0	0%	0	17
Mil +	0	0	0	0	0%	0	0



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All information is deemed to be reliable and subject to verification by all parties.