



Factors that effect price

The Media
 Stock Market Returns
 Portfolios or Net Worth
 Job Market
 Dollar Value
 Inventory Levels
 Number of Sales
 Number of Buyers
 Market Trends
 Fair Market Values
 Employment
 Consumer Confidence
 Demographics Factors
 Market Sentiment
 Mortgage Availability
 Economic Growth and Stability
 Housing Market
 Household Incomes
 Household Formation
 Demographic Variables
 Supply Side Variables
 Financial Market Institutions
 Credit Availability
 Taxes
 Subsidies
And The Big 3
 Location
 Condition
 Price

In order for me to meet and exceed you goals and objectives, we need to marry the current marketplace realities and challenges with your goals. My counsel to serve you best will adjust based on how important it is for you to achieve a sale in this marketplace. For some of my clients we are recognizing that taking a breather from an active sales position is best for them at this time.