

Hilton Head

Real Estate Market Trends 8/1/10 - 8/31/10

Homes

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	# Months Inventory	Variance
-350,000	107	7	16	6	93%	101	7	5.9 -
350-550	169	10	14	15	92%	125	12	.4 +
550-750	150	2	9	12	99%	228	17	8 +
750-Mil	160	0	2	4	97%	105	80	50 +
Mil - 2 Mil	176	4	7	5	92%	97	25	11 +
2 Mil +	131	2	2	1	87%	361	66	74 +

Villas

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	# Months Inventory	Variance
-350,000	563	14	44	41	93%	103	13	2 +
350-550	248	0	9	14	92%	223	28	3.5 -
550-750	69	0	4	2	81%	92	17	56 -
750-Mil	47	0	0	1	83%	1135	47	.21 -
Mil +	38	0	3	0	0%	416	13	28 -

Lots

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	# Months Inventory	Variance
-350,000	221	0	7	4	99%	141	32	41 -
350-550	67	0	0	1	84	716	67	6 +
550-750	26	0	0	0	0	0	26	1-
750-Mil	34	0	2	0	0	159	17	18 -
Mil +	41	0	1	0	0	1552	41	4 -



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All information is deemed to be reliable and subject to verification by all parties.