

# Hilton Head

## Real Estate Market Trends

2/1/11 - 2/28/11

### Homes

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	87	12	16	8	92%	178	5.4
350-550	164	8	22	8	96%	131	7.4
550-750	146	2	9	6	97%	192	16.2
750-Mil	128	2	10	1	90%	172	12.8
Mil - 2 Mil	153	2	7	3	93%	190	21.8
2 Mil +	105	4	2	2	89%	180	52.5

### Villas

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	446	29	45	37	89%	117	9.9
350-550	213	0	9	2	89%	168	23.6
550-750	69	2	3	2	92%	250	23
750-Mil	38	0	1	1	80%	729	38
Mil +	30	2	0	2	85%	160	30

### Lots

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	195	6	8	4	90%	100	24.4
350-550	48	0	1	0	0	237	48
550-750	19	0	1	1	89%	1	19
750-Mil	31	0	1	0	0	287	31
Mil +	32	0	1	0	0	7	32



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All information is deemed to be reliable and subject to verification by all parties.