

Hilton Head

Real Estate Market Trends

4/1/10 - 4/30/11

Homes

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	78	94	16	10	96%	132	4.9
350-550	160	15	14	33	93%	154	11.4
550-750	149	3	13	11	90%	224	11.5
750-Mil	133	2	7	12	94%	195	19
Mil - 2 Mil	172	3	5	12	90%	204	34.4
2 Mil +	104	2	2	3	89%	204	52

Villas

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	494	38	43	52	93%	119	11.5
350-550	223	1	7	15	93%	157	31.8
550-750	65	0	4	3	93%	609	16.25
750-Mil	49	0	2	0	0%	865	24.5
Mil +	36	2	0	0	0%	0	36

Lots

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	188	6	2	3	80%	241	94
350-550	46	0	1	0	0	309	46
550-750	23	0	0	0	0	0	0
750-Mil	25	0	1	0	0	170	25
Mil +	32	0	0	0	0	0	0



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All information is deemed to be reliable and subject to verification by all parties.