

All Real Estate is LOCAL!

HILTON HEAD AREA MLS First Six Months 2011 Report

Number of Sales for All MLS Closings in First Six Months 2011 vs. First Six Months 2010 (Homes, Villas, Lots)

Total sales up 11% in 2011 over 2010: 1598 sales in 2011 vs. 1438 sales in 2010 *Highest level in 5 years!*

- Homes up 14%: 1010 vs. 886
- Villas up 4%: 419 vs. 403
- Lots up 13%: 169 vs. 149

Rolling Three Month Median Price Comparison for All MLS Closings in Second Quarter 2011 vs. First Quarter 2011

- Homes up ~~25%~~ 28%: \$286,000 vs. \$228,000 *28%!*
- Villas up 9%: \$120,500 vs. \$110,000
- Lots up 31%: \$56,250 vs. \$43,000