

# Hilton Head

## Real Estate Market Trends 8/1/11 -8/31/11

### Homes

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	95	17	9	13	93%	90	10.5
350-550	145	16	18	16	95%	187	8
550-750	135	6	6	14	94%	210	22.5
750-Mil	124	5	5	10	95%	599	24.8
Mil - 2 Mil	158	3	6	5	89%	308	26.3
2 Mil +	94	2	2	1	73%	383	47

### Villas

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	528	35	30	50	92%	133	17.6
350-550	195	5	8	14	93%	310	24.4
550-750	55	0	3	4	93%	231	18.3
750-Mil	42	1	1	1	98%	321	42
Mil +	35	0	0	0	0%	0	35

### Lots

Price Range	Active	Contingent	Pending	Sold	Selling \$ % of List \$	DOM	Remaining # Months Inventory
-350,000	199	3	3	9	81%	76	66.3
350-550	44	2	2	1	83%	46	22
550-750	27	0	0	3	85%	302	27
750-Mil	18	0	0	0	0%	0	18
Mil +	36	0	1	0	0%	430	36



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All information is deemed to be reliable and subject to verification by all parties.