

Hilton Head

Real Estate Market Trends 11/1/12 -11/30/12

Homes

Price Range	Active	Active 11/11	Contingent	Pending	Pend 11/11	Sold	Sold 11/11	List / Sale %	DOM	# Months Inventory	11/11 # Months Inventory
-350	64	100	21	8	9	19	10	94%	57	8	11.1
350-550	124	157	16	24	18	19	15	95%	184	5.2	8.7
550-750	128	124	4	9	6	8	4	95%	245	14.2	20.6
750-Mil	117	106	5	5	8	9	5	90%	276	23.4	13.25
Mil - 2 Mil	144	154	7	4	6	6	5	89%	248	36	25.7
2 Mil +	70	98	1	3	1	0	2	0%	479	23.3	98

Villas

Price Range	Active	Active 11/11	Contingent	Pending	Pend 11/11	Sold	Sold 11/11	List / Sale %	DOM	# Months Inventory	11/11 # Months Inventory
-350,000	406	495	35	43	39	52	36	96%	129	9.4	12.7
350-550	127	167	3	44	5	11	9	93%	322	11.5	33.4
550-750	46	60	1	0	1	2	0	96%	145	46	60
750-Mil	36	35	2	1	0	2	1	89%	332	36	35
Mil +	19	29	0	0	1	1	1	88%	467	19	29

Lots

Price Range	Active	Active 11/11	Contingent	Pending	Pend 11/11	Sold	Sold 11/11	List / Sale %	DOM	# Months Inventory	11/11 # Months Inventory
-350,000	240	195	2	0	9	0	1	0%		240	21.7
350-550	39	45	0	0	1	0	0	0%		39	45
550-750	30	21	0	0	0	0	0	0%		30	21
750-Mil	19	17	0	0	0	0	0	0%		19	17
Mil +	34	0	0	0	0	0	0	0%		34	0



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