

Hilton Head Island, South Carolina

Real Estate Market Trends

4/1/13 - 4/30/13

Homes

Price Range	Active	Active 4/12	Contingent	Pending	Pend 4/12	Sold	Sold 4/12	List / Sale %	DOM	# Months Inventory	4/12 # Months Inventory
-350	41	72	22	17	12	16	19	95%	59	2.41	6
350-550	118	149	16	22	23	35	15	95%	108	5.36	6.5
550-750	132	136	9	12	17	10	9	94%	123	11	8
750-Mil	110	131	4	10	6	2	5	95%	178	11	21.8
Mil - 2 Mil	162	168	4	6	8	11	9	90%	314	27	21
2 Mil +	72	93	1	6	1	3	4	92%	102	12	93

Villas

Price Range	Active	Active 4/12	Contingent	Pending	Pend 4/12	Sold	Sold 4/12	List / Sale %	DOM	# Months Inventory	4/12 # Months Inventory
-350,000	450	458	41	63	62	49	63	93%	146	7.14	7.4
350-550	139	155	2	12	12	16	9	95%	185	11.6	13
550-750	55	52	2	4	4	1	5	97%	35	13.8	13
750-Mil	22	39	1	2	2	1	0	95%	72	11	19.5
Mil +	19	16	2	0	3	0	2	0%	0	19	5.3

Lots

Price Range	Active	Active 4/12	Contingent	Pending	Pend 4/12	Sold	Sold 4/12	List / Sale %	DOM	# Months Inventory	4/12 # Months Inventory
-350,000	217	217	4	18	14	13	8	89%	643	12.05	15.5
350-550	44	38	0	2	1	0	2	0%	103	22	38
550-750	24	23	0	3	0	0	0	0%	272	8	23
750-Mil	17	26	0	1	0	0	0	0%	652	17	26
Mil +	33	41	0	0	1	0	0	0%		33	41



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