

# Hilton Head Island, South Carolina

## Real Estate Market Trends

7/1/13 - 7/31/13

### Homes

Price Range	Active	Active 7/12	Contingent	Pending	Pend 7/12	Sold	Sold 7/12	List / Sale %	DOM	# Months Inventory	7/12 # Months Inventory
-350	43	67	14	12	18	13	21	96%	106	3.6	3.7
350-550	153	137	13	17	18	32	16	95%	144	9	7.6
550-750	124	140	8	10	8	11	10	94%	111	12.4	17.5
750-Mil	115	142	2	8	5	5	5	96%	294	14.4	28.4
Mil - 2 Mil	154	154	2	9	8	7	7	91%	167	17.1	19.25
2 Mil +	74	81	3	2	1	3	2	88%	70	37	81

### Villas

Price Range	Active	Active 7/12	Contingent	Pending	Pend 7/12	Sold	Sold 7/12	List / Sale %	DOM	# Months Inventory	7/12 # Months Inventory
-350,000	418	406	33	53	55	40	65	92%	110	7.9	7.4
350-550	126	133	2	14	10	19	8	94%	230	9	13.3
550-750	54	54	0	3	1	6	1	95%	124	18	54
750-Mil	23	46	0	1	0	2	0	91%	233	23	46
Mil +	23	16	1	0	1	2	0	94%	0	23	16

### Lots

Price Range	Active	Active 7/12	Contingent	Pending	Pend 7/12	Sold	Sold 7/12	List / Sale %	DOM	# Months Inventory	7/12 # Months Inventory
-350,000	217	256	2	13	2	12	12	84%	251	16.7	128
350-550	68	40	0	1	1	0	1	0%	107	68	40
550-750	24	27	0	1	0	1	0	74%	410	24	27
750-Mil	15	24	0	1	0	0	0	0%	494	15	24
Mil +	32	38	0	0	0	0	1	0%	0	32	38



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