

Hilton Head Island, South Carolina

Real Estate Market Trends

12/1/18 - 12/31/18

Homes

Price Range	Active	Active 1/17	Pending	Pend 1/17	Sold	Sold 1/17	List / Sale %	DOM	# Months Inventory	1/17 # Months Inventory
-350	49	36	6	8	10	13	96%	112	8.2	4.5
350-550	121	127	13	20	35	31	97%	123	9.3	6.4
550-750	109	133	12	8	25	12	95%	101	9.1	16.6
750-Mil	95	101	5	7	14	13	96%	362	19	14.4
Mil - 2 Mil	106	102	6	7	7	16	93%	155	17.7	14.6
2 Mil +	90	48	2	6	2	3	94%	288	45	8

Villas

Price Range	Active	Active 1/17	Pending	Pend 1/17	Sold	Sold 1/17	List / Sale %	DOM	# Months Inventory	1/17 # Months Inventory
-350,000	246	217	31	43	52	66	95%	89	7.9	5.04
350-550	123	91	11	7	19	12	94%	132	11.2	13
550-750	49	39	1	2	5	4	95%	469	49	19.5
750-Mil	22	20	2	4	3	3	95%	235	11	5
Mil +	23	22	0	0	0	0	0%	NA	23+	22+

Lots

Price Range	Active	Active 1/17	Pending	Pend 1/17	Sold	Sold 1/17	List / Sale %	DOM	# Months Inventory	1/17 # Months Inventory
-350,000	174	197	8	7	6	6	85%	171	21.7	28.1
350-550	30	29	0	0	0	1	0%	NA	30+	29+
550-750	18	28	0	0	0	0	0%	NA	18+	28+
750-Mil	11	11	0	0	0	0	0%	NA	11+	11+
Mil +	15	11	0	3	1	0	92%	6	15+	3.7



Hilton Head
Properties
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The Impact of Monthly Housing Inventory on Home Prices

