

Hilton Head Island, South Carolina

Real Estate Market Trends 10/1/13 - 10/31/13

Key indicators are List/Sale, # Months Inventory and DOM

Homes

Price Range	Active	Active 10/12	Contingent	Pending	Pend 10/12	Sold	Sold 10/12	List / Sale %	DOM	# Months Inventory	10/12 # Months Inventory
-350	54	65	16	13	18	20	19	97%	57	3	3.6
350-550	139	139	11	23	14	32	20	95%	75	6	9.9
550-750	125	129	6	13	8	10	18	95%	191	15	16.1
750-Mil	109	121	2	4	7	7	9	96%	256	15	17.3
Mil - 2 Mil	165	148	8	5	6	5	10	90%	116	33	24.6
2 Mil +	69	68	2	3	0	3	4	91%	534	23	68

Villas

Price Range	Active	Active 10/12	Contingent	Pending	Pend 10/12	Sold	Sold 10/12	List / Sale %	DOM	# Months Inventory	10/12 # Months Inventory
-350,000	398	406	29	38	39	60	56	92%	133	10.5	10.4
350-550	120	137	1	8	12	15	5	95%	201	15	11.4
550-750	50	42	0	2	4	3	3	96%	169	25	10.5
750-Mil	20	37	2	0	2	2	2	90%	27	20	18.5
Mil +	20	18	1	2	1	0	0	0%	28	10	18

Lots

Price Range	Active	Active 10/12	Contingent	Pending	Pend 10/12	Sold	Sold 10/12	List / Sale %	DOM	# Months Inventory	10/12 # Months Inventory
-350,000	210	240	1	8	7	16	7	88%	259	26.25	34.3
350-550	45	40	0	1	0	1	0	88%	105	45	40
550-750	21	29	2	0	1	1	0	91%	16	21	29
750-Mil	16	21	0	0	0	0	0	0%	0	16	21
Mil +	28	36	1	2	0	0	0	0%	142	14	36



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