

Hilton Head Island, South Carolina Real Estate Market Trends

9/1/13 - 9/30/13

Homes

Price Range	Active	Active 9/12	Contingent	Pending	Pend 9/12	Sold	Sold 9/12	List / Sale %	DOM	# Months Inventory	9/12 # Months Inventory
-350	57	68	13	17	10	16	16	95%	155	3.4	6.8
350-550	138	135	8	25	16	21	12	96%	256	5.5	8.4
550-750	124	121	7	11	9	14	9	95%	187	11.3	13.4
750-Mil	107	134	2	4	3	9	4	96%	90	26.7	44.6
Mil - 2 Mil	161	149	6	6	2	5	8	91%	251	26.8	74.5
2 Mil +	69	72	3	1	1	3	4	90%	89	69	72

Wow!
Market is Bouncing/Recovering from bottom!

Villas

Price Range	Active	Active 9/12	Contingent	Pending	Pend 9/12	Sold	Sold 9/12	List / Sale %	DOM	# Months Inventory	9/12 # Months Inventory
-350,000	382	422	34	46	45	57	49	95%	154	8.3	9.4
350-550	124	137	4	10	5	11	8	94%	216	12.4	27.4
550-750	50	45	1	3	1	3	4	95%	279	16.7	45
750-Mil	21	39	0	1	1	3	1	97%	54	21	39
Mil +	20	17	1	0	0	2	1	94%	232	20	17

LAND IS LAST TO RECOVER!

Lots

Price Range	Active	Active 9/12	Contingent	Pending	Pend 9/12	Sold	Sold 1/12	List / Sale %	DOM	# Months Inventory	9/12 # Months Inventory
-350,000	210	243	1	8	15	21	4	85%	174	26.3	16.2
350-550	45	39	0	0	0	0	1	0%	0	45	39
550-750	20	28	1	1	0	3	2	93%	16	20	28
750-Mil	16	23	0	0	0	0	0	0%	0	16	23
Mil +	30	39	0	0	0	2	0	91%	719	30	39



All information is deemed to be reliable and subject to verification by all parties.

Robbie Bunting
843-785-7111
Robbie@HiltonHeadProperties.biz