Short Term Rental vs. Long Term Rental Hilton Head Island, South Carolina

Example Only

| | Condo | Home |
|---|--|------------------|
| Purchase Price | 389,000 | 499,000 |
| 20% Down Payment | 77,800 | 99,800 |
| Amount Financed | 311,200 | 399,200 |
| | • | , |
| Principle and interest | 18,372 | 25,568 |
| Yard, trash, pests | 5,520 | 1,200 |
| Taxes | 4,000 | 5,200 |
| Electricity | 1,800 | 0 |
| Insurance + H06 | 960 | 1,204 |
| Telephone and Cable | 1,800 | 0 |
| Cleaning and Fees | 6,765 | |
| Community Annual Fee | 1,221 | 1,200 |
| Total Estimated Cost | 40,438 | 34,372 |
| | | |
| Estimated Gross Rental Income | 39,500 | 30,000 |
| Agency Fee 25% vs 10% | 9875 | 3000 |
| Net to owner | 29,625 | 27,000 |
| * Note: Neither the seller nor Hilton Head Properties engages in rental management. | | |
| Any rental projections are included for e | xample purposes only. | |
| You should discuss occupancy rates and | potential income with a rental man | agement company. |
| Condo Fee | 5520 | 0 |
| Electricity | 1800 | 0 |
| Insurance (Contents) | 960 | 0 |
| Community Fee | 1221 | 1200 |
| Phone | 1800 | 0 |
| Cleaning and Fees | 6765 | |
| Structure Depreciation | 11096 | 14509 |
| Furniture Depreciation | 3571 | 0 |
| Appliance Depreciation | 714 | 714 |
| Total Tax Deductions | 33447 | 16423 |
| | | |
| Total Tax Deductions | 54,900 | 45,913 |
| Minus Rental Income | 29,625 | 27,000 |
| Net Tax Deductions | 25,275 | 18,913 |
| Tax Savings | 7835.25 | 5863.03 |
| | | |
| Rental Income | 29,625 | 27,000 |
| Plus Tax Savings | 7835 | 5863 |
| Less Costs | 40,438 | 34,372 |
| NET | <u>-2,978</u> | <u>-1,509</u> |
| The above cost analysis sheet is not inter | nded to serve as a representation that | at the property |

The above cost analysis sheet is not intended to serve as a representation that the property discussed is an investment of any sort, or that you will derive any economic benefits from the ownership, sale or rental of the property. There is no mandatory rental program.

Rental services are offered through independent rental agencies on Hilton Head Island.

Rental rates and number of weeks of rental will vary.