

Hilton Head Island, South Carolina

Real Estate Market Trends

11/1/13 - 11/30/13

Homes

Price Range	Active	Active 11/12	Contingent	Pending	Pend 11/12	Sold	Sold 11/12	List / Sale %	DOM	# Months Inventory	11/12 # Months Inventory
-350	56	64	15	6	8	15	19	94%	144	9.3	8
350-550	137	124	8	20	24	26	19	95%	134	6.85	5.2
550-750	124	128	6	7	9	15	8	94%	227	17.7	14.2
750-Mil	104	117	1	5	5	1	9	93%	270	20.8	23.4
Mil - 2 Mil	164	144	7	4	4	9	6	92%	362	41	36
2 Mil +	66	70	3	0	3	3	0	91%	519	66	23.3

Villas

Price Range	Active	Active 11/12	Contingent	Pending	Pend 11/12	Sold	Sold 11/12	List / Sale %	DOM	# Months Inventory	11/12 # Months Inventory
-350,000	398	406	20	39	43	51	52	91%	103	10.2	9.4
350-550	135	127	1	8	44	10	11	94%	188	16.8	11.5
550-750	47	46	0	3	0	3	2	92%	198	15.7	46
750-Mil	21	36	2	2	1	0	2	0%	255	10.5	36
Mil +	19	19	1	0	0	1	1	92%	19	19	19

Lots

Price Range	Active	Active 11/12	Contingent	Pending	Pend 11/12	Sold	Sold 11/12	List / Sale %	DOM	# Months Inventory	11/12 # Months Inventory
-350,000	199	240	2	8	0	10	0	89%	37	24.9	240
350-550	47	39	0	2	0	0	0	0%	67	23.5	39
550-750	23	30	1	0	0	0	0	0%	0	23	30
750-Mil	14	19	0	0	0	0	0	0%	0	14	19
Mil +	29	34	1	0	0	2	0	81%	480	29	34



Robbie Bunting
843-785-7111
Robbie@HiltonHeadProperties.biz