

Hilton Head Island, South Carolina

Real Estate Market Trends

12/1/13 - 12/31/13

Homes

Price Range	Active	Active 12/12	Contingent	Pending	Pend 12/12	Sold	Sold 12/12	List / Sale %	DOM	# Months Inventory	12/12 # Months Inventory
-350	58	71	15	4	10	12	15	96%	190	14.5	7.1
350-550	123	119	2	18	6	22	20	93%	84	6.8	19.8
550-750	109	124	5	8	4	8	7	95%	93	13.6	31
750-Mil	103	98	3	4	6	4	6	93%	420	25.75	16.3
Mil - 2 Mil	150	130	5	3	4	8	7	91%	250	50	32.5
2 Mil +	63	64	2	0	1	2	2	76%	134	63	64

Villas

Price Range	Active	Active 12/12	Contingent	Pending	Pend 12/12	Sold	Sold 12/12	List / Sale %	DOM	# Months Inventory	12/12 # Months Inventory
-350,000	371	390	18	29	17	51	54	91%	190	12.8	22.9
350-550	128	125	0	1	4	9	11	95%	193	128	31.3
550-750	50	43	0	1	0	2	2	97%	529	50	43
750-Mil	27	29	1	0	2	4	1	94%	169	27	14.5
Mil +	19	18	1	1	0	1	0	87%	502	19	18

Lots

Price Range	Active	Active 12/12	Contingent	Pending	Pend 12/12	Sold	Sold 12/12	List / Sale %	DOM	# Months Inventory	12/12 # Months Inventory
-350,000	179	231	3	8	7	7	6	81%	196	22.4	33
350-550	43	39	0	0	1	1	1	98%	1459	43	39
550-750	21	28	1	2	1	1	1	94%	455	10.5	28
750-Mil	17	19	0	0	2	0	0	0%	0	17	9.5
Mil +	29	31	1	0	1	1	0	93%	20	29	31



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