

# Hilton Head Island, South Carolina

## Real Estate Market Trends

3/1/14 - 3/31/14

### Homes

Price Range	Active	Active 3/13	Contingent	Pending	Pend 3/13	Sold	Sold 3/13	List / Sale %	DOM	# Months Inventory	3/13 # Months Inventory
-350	72	46	8	10	12	20	21	95%	47	7.2	3.8
350-550	129	121	5	25	31	20	20	96%	105	5.6	3.9
550-750	156	135	7	7	17	14	9	95%	118	22.3	7.9
750-Mil	112	104	4	15	3	7	5	92%	135	7.5	34.7
Mil - 2 Mil	175	152	3	3	6	5	6	85%	134	58.3	25.3
2 Mil +	77	70	1	1	2	3	2	85%	980	77	35

### Villas

Price Range	Active	Active 3/13	Contingent	Pending	Pend 3/13	Sold	Sold 3/13	List / Sale %	DOM	# Months Inventory	3/13 # Months Inventory
-350,000	416	445	23	41	86	51	44	94%	13	10.1	5.2
350-550	136	123	3	11	24	5	11	95%	143	12.4	5.1
550-750	49	53	1	4	7	2	4	97%	65	12.25	7.6
750-Mil	28	20	1	2	45	0	3	0%	1136	14	5
Mil +	21	19	2	1	1	0	1	0%	17	21	19

### Lots

Price Range	Active	Active 3/13	Contingent	Pending	Pend 3/13	Sold	Sold 3/13	List / Sale %	DOM	# Months Inventory	3/13 # Months Inventory
-350,000	164	221	1	10	3	15	10	87%	274	16.4	73.7
350-550	46	43	0	2	0	1	1	99%	94	23	43
550-750	21	26	1	1	0	1	0	0%	1	21	26
750-Mil	17	14	0	0	0	0	1	0%	X	17	14
Mil +	31	33	2	0	0	1	1	87%	1	31	33



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