



Pre-Listing Questionnaire

Last Name(s): _____
 First Name: _____ Email: _____
 First Name: _____ Email: _____
 Local Property Address: _____
 Day Phone: _____ Evening Phone: _____

Have you sold Hilton Head Property before?	Yes	No
Are you familiar with South Carolina Agency?	Yes	No
Are you familiar with the "selling seasons"?	Yes	No

What is important to you during the selling process is important to us. Please write down a number below that matches the importance to you.

1 being important and 5 not being important:

Showing Feedback	_____	Staging & first impression	_____
Marketing	_____	Appraisal & CMA	_____
Advertising	_____	Website exposure	_____
Phone Follow up	_____	Special Showing Arrangements	_____
Email follow up	_____	Market Updates	_____
Selling Time	_____	Monthly Reviews	_____
Relocation	_____	Easy Termination	_____
Rental Incentives	_____	MLS Exposure	_____
Time on the Market	_____	Repairs and Inspection	_____

Would you like suggestions on maximizing your selling price with(circle all that apply):
 Furnishings, Painting, Indoor Repairs, Landscaping, other _____

To help us meet your expectations and sell your property, list any suggestions, ideas, comments or concerns. Thank you.
