

# Hilton Head Island, South Carolina

## Real Estate Market Trends

3/1/15 - 3/31/15

### Homes



Price Range	Active	Active 3/14	Contingent	Pending	Pend 3/14	Sold	Sold 3/14	List / Sale %	DOM	# Months Inventory	3/14 # Months Inventory
-350	56	72	9	9	10	12	20	96%	111	6.2	7.2
350-550	150	129	16	23	25	26	20	94%	72	6.5	5.6
550-750	148	156	8	8	7	21	14	95%	68	18.5	22.3
750-Mil	94	112	6	12	15	10	7	94%	146	7.8	7.5
Mil - 2 Mil	157	175	4	10	3	8	5	94%	203	15.7	58.3
2 Mil +	74	77	0	2	1	3	3	92%	42	37	77

### Villas



Price Range	Active	Active 3/14	Contingent	Pending	Pend 3/14	Sold	Sold 3/14	List / Sale %	DOM	# Months Inventory	3/14 # Months Inventory
-350,000	410	416	24	71	41	76	51	92%	126	5.8	10.1
350-550	112	136	6	11	11	5	5	94%	195	10.2	12.4
550-750	48	49	1	2	4	1	2	94%	102	24	12.25
750-Mil	20	28	0	3	2	0	0	0%	317	20+	14
Mil +	19	21	0	1	1	1	0	95%	51	19	21

### Lots



Price Range	Active	Active 3/14	Contingent	Pending	Pend 3/14	Sold	Sold 3/14	List / Sale %	DOM	# Months Inventory	3/14 # Months Inventory
-350,000	187	164	0	14	10	7	15	85%	396	13.4	16.4
350-550	41	46	0	1	2	0	1	0%	786	41	23
550-750	14	21	2	0	1	0	1	0%	NA	14+	21
750-Mil	18	17	0	0	0	0	0	0%	NA	18+	17
Mil +	27	31	0	0	0	0	1	0%	NA	27+	31

