

# Hilton Head Island, South Carolina

## Real Estate Market Trends

3/1/17 - 3/31/17

### Homes

Price Range	Active	Active 3/16	Pending	Pend 3/16	Sold	Sold 3/16	List / Sale %	DOM	# Months Inventory	3/16 # Months Inventory
-350	42	35	10	11	9	6	97%	85	4.2	3.2
350-550	129	139	24	29	32	22	97%	87	5.4	4.8
550-750	137	154	29	19	15	17	96%	188	4.7	8.1
750-Mil	116	140	18	15	7	6	95%	267	6.4	9.3
Mil - 2 Mil	140	181	20	7	7	4	89%	219	7	25.8
2 Mil +	62	74	2	5	5	0	94%	156	31	14.8

### Villas

Price Range	Active	Active 3/16	Pending	Pend 3/16	Sold	Sold 3/16	List / Sale %	DOM	# Months Inventory	3/16 # Months Inventory
-350,000	254	359	91	75	65	40	95%	90	2.8	4.8
350-550	126	129	19	14	14	9	96%	158	6.6	9.2
550-750	51	56	6	5	2	1	98%	351	8.5	11.2
750-Mil	26	24	2	2	2	0	97%	551	13	12
Mil +	19	18	0	3	3	1	91%	237	19+	6

### Lots

Price Range	Active	Active 3/16	Pending	Pend 3/16	Sold	Sold 3/16	List / Sale %	DOM	# Months Inventory	3/16 # Months Inventory
-350,000	203	199	10	5	9	9	87%	563	20.3	39.8
350-550	37	42	0	0	1	1	71%	350	37+	42+
550-750	21	25	0	0	1	1	96%	279	21+	25+
750-Mil	12	23	2	0	0	1	0%	232	6	23+
Mil +	24	20	0	2	0	1	0%	NA	24+	10



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The Impact of Monthly Housing Inventory on Home Prices

